

**MINUTES OF REGULAR MEETING  
OF THE BOARD OF DIRECTORS OF  
DELAWARE PROSPERITY PARTNERSHIP, INC.**

**January 13, 2020**

A regular meeting of the Board of Directors (the “Board”) of Delaware Prosperity Partnership, Inc. (the “Corporation”) was held on January 13, 2020, at the Delaware Public Archives, 121 M.L.K. Jr Boulevard North, Dover, Delaware. The meeting commenced at 4:05 p.m. ET.

The following members of the Board, who constituted a quorum, were present:

|                                                    |                                      |
|----------------------------------------------------|--------------------------------------|
| Governor John Carney, Governor (co-Chair)          | Gregg Moore, Becker Morgan Group     |
| Rodman Ward, III, CSC (co-Chair)                   | Rob Rider, O.A. Newton & Son Company |
| Jeanmarie Desmond, DuPont (Treasurer)              | Jack Walsh, Delaware Senate          |
| Patrick Callahan, CompassRed                       | Lyndon Yearick, Delaware House of    |
| Eric Cheek, Delaware Technical & Community College | Representatives                      |
| Doneene Damon, Richards, Layton & Finger           |                                      |
| Anthony Delcollo, Delaware Senate                  | Via Telephonic Participation         |
| Robert Herrera, The Mill                           | William Bush, Delaware House of      |
| Walter Kee                                         | Representatives                      |
| Nick Lambrow, M&T Bank                             | Richelle Vible, Catholic Charities   |

Also in attendance from the Corporation:

Kurt Foreman, President & CEO  
Ariel, Gruswitz, Director of Innovation  
Becky Harrington, Director of Business Development  
JaqKee Hill, Team & Operations Coordinator  
Charles Madden, Director of Talent Services  
Christina Marconi, Engagement Coordinator  
Emma Odren, Research Analyst  
Noah Olson, Innovation Support Manager  
Michele Schiavoni, Director of External Affairs  
John Taylor, Director of Economic Research

Other Guests

Elio Battista, Jr., Parkowski, Guerke & Swayze  
Andy Lubin, DPP Consultant  
Scott Malfitano, CSC  
Michael Marquardt, DPP Consultant  
Albert Shields, Office of the Governor

Via Telephonic Participation

Megan Kopistecki, Manager of Business  
Development

Introductory Remarks

Co-Chairs Ward and Carney opened the meeting by wishing everyone a Happy New Year.

Meeting Minutes

The meeting minutes for the Corporation’s November 18, 2019 Board meeting were presented by Director Ward for review and approval. Upon a motion duly made and seconded, the meeting minutes of the November 18, 2019 Board meeting were approved.

Key Item Report

Mr. Foreman and Mr. Battista reviewed Attorney General Opinion No. 20-IB01, after which the Board had discussion.

#### Treasurer's Report

Mr. Foreman and Director Desmond provided an overview of the Corporation's finances and expenditures, noting that year-end closing reports are in production. Upon a motion duly made and seconded, the financials and expenditures were approved.

#### Performance Oversight

Mr. Foreman, with support from Staff Directors, provided a brief year-end review of the Corporation's core pillars of Business Development, Innovation, Talent Services, Marketing, and Economic Research.

#### Planning & Development

Director Damon presented the Corporation's corrected final 2020 budget, and Mr. Foreman reviewed the details. Upon a motion duly made and seconded, the corrected final 2020 budget was approved. Director Damon then moved on to provide a status report on Campaign 2.0, with Mr. Foreman providing detail.

#### External Affairs

Director Vible reviewed information on the upcoming production and launch of the Corporation's first annual report. Ms. Schiavoni provided some detail on the proposed content, after which the Board had discussion.

#### President's Report

Mr. Foreman provided updates on a partner project recently covered in the media, as well as perceptions around business incentives. The Board then engaged in discussion.

#### Co-Chair's Report

Director Ward gave an update on the Ready in Six program, with the Governor providing further insights. The Governor then announced that with the resignation of Board member Lori Palmer, her Board seat's vacancy will be filled by Robin Morgan, Provost at the University of Delaware.

#### Next Meeting Date

The next meeting of the Board of Directors will be held in March 2, 2020, at a time and place to be announced.

#### Adjournment

Closing remarks and thanks were presented by co-Chairs Carney and Ward. There being no further business before the Board, and upon a motion duly made and seconded, the meeting was adjourned at 5:45 pm ET.